

MENTOR DISTRIBUTION

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Kindermann GmbH seals partnership with Mentor Distribution UK

Kindermann, a German supplier and manufacturer of conference and media technology, has entered into a partnership with the renowned AV and display distributor, Mentor Distribution, in the UK. This marks an important step in Kindermann's international expansion strategy.

Mentor Distribution has been an established AV and display distributor for over 30 years, with a strong reputation for exceptional customer service and a laser focus on monitors, displays, and AV solutions for its resellers. By providing excellent service, expert advice, and fast delivery, Mentor supports resellers in overcoming their challenges.

Kindermann has consistently expanded and developed its product portfolio. Today, the German company, which has its own production facilities in Bavaria, offers a wide range of professional solutions, from table connection panels to brackets and interactive flat panels. The Klick&Show wireless collaboration system is particularly popular. The K-FX Plus model, the most powerful base unit and 4K transmitter to date, has recently been launched in a new design. Universal use and connectivity, intuitive operation and innovative features make Klick&Show K-FX Plus a useful all-round tool for meetings.

"We are delighted to be working with Kindermann. We were immediately impressed by the quality of their products, as well as their ease of installation and use. Klick&Show, in particular, is an ideal addition to our portfolio and opens up new opportunities for our resellers," says Ryan Tyler, Marketing Manager, Mentor Distribution.

"We are very pleased about our cooperation with Mentor Distribution. They are a strong distribution partner, enabling us to successfully expand in the UK," says Gerhard Zawatzki, Head of Sales International, Kindermann GmbH.

This text contains 269 words



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Pictures can be found at <u>https://publictouch.de/en/pt-news/kindermann-gmbh-seals-partnership-with-mentor-</u>distribution-uk/

About Mentor Distribution UK

Mentor Distribution UK is an AV and display focused distributor, experienced in delivering exceptional customer service and specializing in monitors, displays, and AV solutions for its resellers. With a large warehouse in Bedfordshire, they offer hundreds of products available for next-day delivery throughout the UK and Northern Ireland.

With over 30 years in AV and IT display distribution, Mentor Distribution UK works with the world's leading display manufacturers, including iiyama, AG Neovo, and Sharp/NEC. Their team has extensive experience in the distribution market, providing expert advice and a range of products to help resellers seize every opportunity. Mentor Distribution prides itself on excellent customer service and hands-on account management, with a friendly team who works closely with customers to ensure timely delivery every time.

Mentor Distribution UK is an integral part of the Mentor Distribution Group, comprising three distinct distributors based in the UK, Ireland, and the USA.

Find out more at www.mentordistributiongroup.com

About Kindermann

Kindermann, founded in 1861, is the oldest company in the Pro AV industry and is today one of the leading suppliers acting as manufacturer and distributor. Kindermann has always managed in an intelligent way not only to adapt to new market conditions, but also to advance technologies.

Kindermann stands for conferencing, collaboration and connectivity. The world of work and education has changed massively. Collaboration in hybrid teams and digital teaching place new demands on technical equipment. This is exactly where Kindermann comes in with its smart solutions. Smart stands for intelligent, networked, intuitively operable, but also for sophisticated design.

The company has expanded its own portfolio and is thus represented internationally. For example, the Klick&Show product family is also very popular in many European countries. It shows how easily wireless collaboration and conferencing can work. The triumphant success of Kindermann touch displays is not only based on the trendsetting technology but is above all due to the intuitive user interface developed in-house. At the Eibelstadt site near Wuerzburg, series products such as table connection panels, brackets, ceiling lifts and media furniture are developed and manufactured. In addition, exclusive customer requests can be quickly implemented here.

Further information at: www.kindermann.com

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